



18. PRIOR FLEET EXPERIENCE

Parsons has an entire company division dedicated to fleet management. The Parsons Fleet Management (PFM) division is responsible for managing 750 owned, leased and short-term rental vehicles at multiple location worldwide. PFM has 31 years of fleet industry experience specializing in:

- ▶ Cradle-to-Grave Asset Management
- ▶ Fleet Life Cycle, Inventory Control, Tracking and Management
- ▶ Fleet Procurement
- ▶ Post-Accident Assistance
- ▶ Insurance Verification
- ▶ Vehicle (Sustainability) Service, Repair, Scheduling and Tracking
- ▶ Fleet Data Collection
- ▶ Warranty Assistance
- ▶ Fleet Technical Support
- ▶ Roadside Assistance
- ▶ Title, License and Registration Management
- ▶ Transportation Management
- ▶ Fleet Disposal Management

PFM ensures vehicles are properly procured, inventoried, billed, serviced, insured, licensed and titled pursuant to Parsons’ policies. All vehicles must be serviced and maintained in safe operating condition according to manufacturer’s guidelines and in accordance with state laws. Parsons has a comprehensive safety program that requires all vehicles to contain an safety kit, perform a daily vehicle pre and post inspection, maintain regular maintenance and motor vehicle record (MVR) checks. Comprehensive documentation and procedures are in place for non-preventable vehicle accident and preventable at-fault accidents including immediate drug testing within four hours of any motor vehicle incident.

Parsons is currently managing two safety service patrol programs, as shown in the table below.

Parsons Fleet Management Experience		
Safety Service Patrols	Hawaii DOT Freeway Service Patrol (FSP)	13 FSP Trucks, including tow trucks
	Virginia DOT Safety Service Patrol (SSP)	160 SSP Trucks, including utility trucks and pick-up trucks

Hawaii DOT Freeway Service Patrol (FSP)

Dates: December 2012 – June 2017

Approach: Parsons designed FSP vehicles based on a combination of Hawaii DOT-provided vehicle specifications and Parsons’ expertise for vehicles efficiencies. Hawaii FSP vehicles include seven tow trucks and three pick-up trucks. Since Parsons is a certified Ford fleet dealer, vehicles were purchased at a discounted rate. New F-150 (pick-ups) and F-450 (tow) Ford chassis were delivered directly from the Ford manufacturing plant to two different outfitters in Las Vegas, NV and Sacramento, CA. The outfitters were selected because of their proximity to Hawaii, cost-competitive pricing and aggressive schedule. Outfitters built the tow-rigs and installed all mounted equipment including push bumpers, light bars, tool boxes, mounting brackets, etc. Final FSP trucks were shipped directly to Hawaii from the outfitters. A



two-year warranty was secured for these trucks, which allowed the on-island Ford dealer to be the primary repair facility for the vehicles. Routine maintenance (oil changes, tires, etc.) or non-warranty maintenance items are performed by one local maintenance shop through a Parsons contract. Maintenance is closely tracked by the local program manager using a maintenance software tool with reporting capabilities.



Virginia Safety Service Patrol (SSP)

Dates: July 2013 – April 4, 2016 (Subcontractor to Serco); April 5, 2016 – October 4, 2017 (Prime contract with VDOT)

Approach: Parsons acquired 145 leases from Serco’s fleet management provider and 15 vehicles from VDOT. Parsons is now responsible for complete fleet management of all vehicles including insurance, maintenance, vehicle tracking registration, tags, titles, and fuel and vehicle disposal at the end of the contract. Parsons has outsourced the vehicle maintenance program to allow for 24/7 maintenance by local facilities. Parsons provides and tracks all consumables on all vehicles using a customized Microsoft SharePoint site. Local and national vendor accounts are being utilized for initial and replacement consumables.





Parsons is also managing several additional fleets on construction management and design-build projects. A few project examples are provided in the table below.

Parsons Fleet Management Experience			
Facilities Management	NASA Goddard Space Flight Center Facility Operations & Maintenance	13 light and medium duty vehicles	February 2012 – present
Construction Management Services	NVDOT Carson City Freeway Construction Management	5 Light Duty Trucks	July 2015
	Florida DOT I-95 Operational Improvements	8 light duty trucks	October 2014 - present
	San Antonio Water System (SAWS) Brackish Groundwater Desalination Program	14 light duty vehicles	March 2014 - present
	Arkansas State Highway and Transportation Department (AHTD) Construction Inspection	6 light duty trucks	January 2015 – March 2-016
	Minnesota DOT St Croix River Bridge	18 light duty vehicles	May 2013 - present
	Indiana DOT Ohio River Bridge Inspection	15 light duty vehicles	August 2013 - present
	Chevron Program – Breckenridge MI & Perth Amboy NJ	18 light duty vehicles	October 2007-present
Design Build	Chicago O’Hare International Airport Automated Transit System (ATS)	12 light duty vehicles	March 2014 - present
	CalTrains Positive Train Control (PTC)	19 light duty vehicles, and 2 Hi-Rail vehicles	January 2012 - present

Approach: Parsons utilizes a mix of current inventory, new factory and out-of-stock acquisition and short- and long-term rentals to furnish the most flexible and cost-effective fleet possible. Parsons is responsible for ownership and operational management of all vehicles, elements of which include but are not limited to insurance, maintenance and cost control, asset tracking, telemetry, driver management, vehicle registration, titles, fuel card and transaction management, asset reutilization and vehicle disposal. Parsons has outsourced the vehicle maintenance and fleet card programs to allow for 24/7 access to maintenance and fuel providers. Parsons has implemented multiple program controls to safeguard against fraud, waste and abuse. Parsons utilizes telemetry and a comprehensive fleet driver safety policy to field safe drivers. Parsons utilizes current manufacturer technology and critical key performance indicators (KPI) to provide the most efficient and economical “on-road” fleet possible including average vehicle idle time, average miles per gallon, vehicle downtime and availability and fuel use, to name a few.